

**REQUEST FOR PROPOSALS (RFP) FOR  
MEDIUM AND HEAVY-DUTY VEHICLE RECOVERY AND TOWING  
THE TOWN OF CICERO, ILLINOIS**



All proposals and other communications must be addressed and returned to:

Town of Cicero

Attn: Barrett R. Marlar, Cicero Police Department

4901 W. Cermak Road

Cicero, IL 60804

**PROPOSALS MUST BE RECEIVED NO LATER THAN 3:00 PM LOCAL TIME,  
ON OCTOBER 2, 2018**

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**REQUEST FOR PROPOSALS (“RFP”)  
FOR  
THE TOWN OF CICERO, ILLINOIS**

**I. PURPOSE OF THE REQUEST FOR PROPOSALS**

The Town of Cicero, Illinois (the “Town”) is located approximately seven (7) miles west of Chicago’s loop, and is bordered by Interstate 290 and Interstate 55. Interstate 290 intersects with Interstate 294 west of the Town, giving residents from Chicago’s southern and northern suburbs, along with visitors from Indiana and Wisconsin, easy access to the Town. The Town is also easily accessible from Chicago’s western suburbs via Interstate 88.

The Town is a home rule municipality, governed by a full-time Town President, a Town Clerk and a seven (7) member Board of Trustees. The current Town President is Larry Dominick who was reelected in 2017 to a four (4) year term ending in 2021.

Currently, the Town operates its own in-house towing service. This service is utilized generally by the Town for both police and violations department (the “Departments”) directed tows. However, the Town does not have a recovery and towing service for medium to heavy duty sized vehicles that the Town’s trucks are not able to tow because of size, weight or volume. The purpose of this RFP is to select one or more “Respondents” who are familiar with State and Town statutes and regulations pertaining to this work and who possess the requisite experience, expertise and capability to provide these services to the Town:

- Provide medium and heavy-duty vehicle recovery and towing services, including space to store these towed vehicles, twenty-four (24) hours per day, seven (7) days per week, including holidays; and
- Ensure that any vehicle debris from towed vehicles resulting from the provision of vehicle recovery and towing services is promptly removed from the roadway.
- Provide space for storage of towed/recovered vehicles.

Upon selection, the successful Respondent shall provide said recovery and towing and related debris removal services in a prompt and courteous manner and in compliance with all local, state and federal laws, including, but not limited to the applicable provisions of the Illinois Vehicle Code and the requirements of the Interstate Commerce Commission. Vehicle owners shall be individually responsible for the fees associated with their vehicle tow.

## II. SCOPE OF SERVICES

The purpose of this RFP is to select one or more Respondents with the experience and capability to provide vehicle towing services for the Town. Services include, but are not limited to, furnishing all labor, equipment, and materials, including, without limitation, use of dollies, winches and/or additional towing vehicles or equipment necessary to perform operations in connection with the towing of medium and heavy-duty vehicles. Additionally, Respondent should have adequate space for storing said vehicles after they are towed from the Town. Specifically, Respondents will:

- Adhere to all laws;
- Provide medium and heavy-duty vehicle recovery and towing services twenty-four (24) hours per day, seven (7) days per week, including holidays, without regard to weather conditions;
- Ensure that vehicle debris, including hazardous substances, broken glass, and metal is promptly removed from the roadway;
- Perform all site cleanup, including small fluid clean up and unattached vehicle parts, ensuring that proper equipment, such as oil drying chemical, brooms and shovels are available on all responding towing vehicles.
- Store towed or recovered vehicle on Respondent's property.

All Respondents shall designate a contact person in their proposal. Upon selection, the successful Respondent or Respondents if multiple proposals are selected, shall provide said recovery and towing and related cleaning services in a prompt and courteous manner and in compliance with all local, state and federal laws, including, but not limited to the applicable provisions of the Illinois Vehicle Code and the requirements of the Interstate Commerce Commission. Vehicle owners shall be individually responsible for the fees associated with their vehicle tow.

## III. REQUESTS FOR CLARIFICATION

Respondents should address all communications to Barrett R. Marlar, Cicero Police Department. All questions or requests for clarification must be in writing, sent by mail, email to [bmarlar@thetownofcicero.com](mailto:bmarlar@thetownofcicero.com) or fax to (708) 222-8223 and must be received no later than 5:00 PM on September 19, 2018. The Town shall not be responsible for the delay in the transmission of any request for clarification or other communication. Answers to all questions and/or requests for clarification will be posted on the Town's website and available to ALL respondents on **September 24, 2018**.

### 3.1 Deadline and Procedures for Submitting Proposals

#### A. **Deadline**

Proposals must be received by Barrett R. Marlar, Cicero Police Department (addressed as set forth in Section 3.1(B)) no later than 3:00 PM, local time, on **October 2, 2018. Late Proposals will not be considered and will be rejected and destroyed.** The Town will not be responsible for any delays in the delivery, receipt or handling of Proposals.

#### B. **Procedures for Submitting Proposals**

Proposals must be delivered to the following address:

Town of Cicero, Illinois/Police Department  
Attn: Barrett R. Marlar  
4901 W. Cermak Rd.  
Cicero, IL 60804

Respondent must submit one (1) original and five (5) copies in hardcopy format. In addition, Respondent must submit six (6) copies of the Proposals on a CD-ROM or flash drive in .pdf format. The original document must clearly be marked and must bear the original signature of an authorized agent. Respondent must enclose all documents in a sealed container. **Proposals submitted via facsimile or electronic mail will not be accepted and will be rejected and destroyed.**

**All submissions are subject to the Illinois Freedom of Information Act (5 ILCS 140/1, et seq.)**

### 3.2 Confidentiality

To the extent allowed by applicable law, the Respondent may designate as confidential those portions of the Proposals that contain trade secrets or other proprietary data that must remain confidential.

## IV. **SUBMISSION REQUIREMENTS**

### 4.1 Required Content

At a minimum, the following information must be included in all Proposals:

#### A. **Cover Letter**

The Respondent must submit a cover letter committing the Respondent to provide the desired services, in accordance with the terms and conditions of a contract that

may be awarded subsequent to the RFP and in compliance with all applicable laws, orders, rules and regulations. The cover letter must also:

- (i) Outline the number of years the Respondent has been in business, provide an overview of the experience and background of the Respondent and the key personnel committed to this project; and
- (ii) Identify the legal name of the Respondent, the address of its headquarters, its principal place of business, its legal form (*e.g.*, corporation, joint venture, limited partnership, etc.), the names of its principal or partners and its authority to conduct business in Illinois; and
- (iii) Indicate the contact information (name and telephone number(s)) of the principal contact for oral presentation, interviews or negotiations; and
- (iv) The cover letter must be signed by an authorized representative of the Respondent;
- (v) Indicate that Respondent is not legally barred from performing the applicable services;
- (vi) Include Respondent's affirmative acknowledgment of the terms of the RFP;
- (vii) Indicate that Respondent is not indebted to the Town.
- (viii) Contain an affirmative statement that there is no "conflict of interest" between the Town and the Respondent.

**B. Executive Summary**

The Respondent must provide an executive summary that explains its understanding of the Town's intent and objectives. The summary must discuss the Respondent's plan for achieving and implementing the desired services.

**C. Professional Qualifications and Specialized Experience of Respondent**

**(i) Company Profile Information (See Form in Exhibit 1)**

The Respondent must complete the company profile information questionnaire that is attached hereto and incorporated herein as Exhibit 1.

**(ii) Company References (See Form in Exhibit 2)**

The Respondent should provide at least two (2) client references for services substantially similar to the desired services. All client reference information must be verified and supported. References must be aware that they are being used and agreeable to an interview by the Town. This information shall be provided by completing the form attached hereto and incorporated herein as Exhibit 2.

**(iii) Municipal Client References (See Form in Exhibit 3)**

The Respondent must provide contact information for all municipalities to which the Respondent currently provides the desired services. All municipal client reference information must be verified and supported. Municipal client references must be aware that they are being used and agreeable to an interview by the Town. This information shall be provided by completing the form attached hereto and incorporated herein as Exhibit 3.

**(iv) Business License/Authority to do Business in Illinois**

The Respondent must provide copies of appropriate licenses or certifications required of any individual or entity performing the desired services. The Respondent must provide evidence that it is authorized to do business in Illinois. Specifically, the Respondent shall provide written proof to the Town that it is licensed and or registered to provide vehicle recovery and towing services in the state of Illinois, and also submit to the Town proof that the Respondent's employees responsible for towing vehicles for the Town are licensed to operate Respondent's towing and recovery equipment.

**(v) Certificate of Good Standing/Proof of Insurance**

The Respondent must provide a copy of its Certificate of Good Standing or other documentation sufficient to show that they are legally authorized to do business in the State of Illinois. Respondent must also provide proof of insurance.

**D. Professional Qualifications and Experience of Key Personnel**

**(i) Key Personnel**

The Respondent must provide a list of the individuals who will be dedicated to performing the desired services as well as individuals with ownership rights, e.g. directors, members, etc.



(ii) **Areas of Expertise**

The Respondent must indicate each person's areas of expertise, as well as which person will have primary responsibility for various tasks or aspects of the desired services.

(iii) **Past Experience**

The Respondent must submit personnel profiles with past experience for each of the key personnel. This must include a description of each individual's role and responsibilities on recent projects similar in scope, type and magnitude to the desired services.

(iv) **Revocation or Suspension of License or Certification**

The Respondent must disclose whether Respondent has had any business license or certification revoked or suspended in any state within the last ten (10) years.

(iv) **Litigation History**

The Respondent must disclose any pending lawsuits, and/or any lawsuits filed in the past five (5) years.

**E. Project Management/Implementation Plan**

The Respondent must provide a detailed summary of its plan for providing the desired services.

**F. Compensation Proposal**

The Respondent must provide an explanation of its proposed compensation model by addressing, at a minimum, the topics indicated on Exhibit 4, attached hereto and incorporated herein. The Respondent must disclose any charges or fees not included in its base price that the Town would incur. Proposals that fail to include the compensation information requested in Exhibit 4 will be deemed non-responsive and rejected as incomplete.

**G. Certification**

Each Respondent must certify on Exhibit 5, attached hereto and incorporated herein, that the Proposal is true and accurate, and that to the best of Respondent's knowledge, the Proposal is not misleading or fails to include relevant information.

**F. Non-Collusion Affidavit**

A Respondent must submit a notarized Non-Collusion Affidavit, attached hereto and incorporated herein as Exhibit 6, certifying that the Respondent has not colluded with any other entity in the submission of the Proposal.

**V. EVALUATION CRITERIA**

The Town reserves the right to require in-person interviews with some or all the Respondents. In evaluating the Proposals, the Town's selection will be based upon those factors deemed necessary to promote the best interests and welfare of the Town including, without limitation, the following:

**A. Professional and Technical Competence**

The Respondent's ability to provide the desired services, including capacity to achieve the project goals and objectives described in this RFP.

**B. Professional Qualifications and Specialized Experience of Respondent and Team**

The Respondent's experience in providing services similar to the desired services on projects of similar scope and magnitude. The Town will consider the past and current performance of the Respondent (and team members) on other contracts in terms of quality of services and compliance with performance schedules. The Town may solicit from current and/or previous clients, including other government agencies, units of local government or any available sources, relevant information relating to the Respondent's record of performance.

**C. Quality, Comprehensiveness and Adequacy**

The Town will review the quality, comprehensiveness and adequacy of the proposed project management/implementation plan for providing the desired services including the staffing plan, local availability and commitment of personnel who will manage and oversee the project.

**D. Compensation**

The Town will consider the competitiveness and adequacy of the proposed compensation model for the desired services.

**E. Competency of Respondent**

No Proposal may be accepted from or contract awarded to any Respondent who is in arrears or in default to the Town upon any debt or contract and the same will be

rejected. Prior failure of a Respondent to perform faithfully on any previous contract or work for the Town may be grounds for rejection. The Respondent must not have been suspended or debarred from doing business with the state and/or federal government. The Respondent, if requested, shall present evidence of performance ability and possession of necessary facilities, pecuniary resources and adequate insurance to comply with the terms of this RFP. Such evidence shall be presented within a specified time and to the satisfaction of the Town.

## **VI. REJECTION OF PROPOSALS**

### **6.1 Selection does not Guarantee the Award of a Contract**

This RFP shall not create any legal obligation of the Town to evaluate any Proposal that is submitted or to enter into any contract or any other agreement with a Respondent that submits a response except on terms and conditions that the Town deems, in its sole and absolute discretion, to be satisfactory and desirable.

The Town reserves the right to reject all Proposals received and the right to waive non-material formalities and technicalities according to the best interests of the Town. Any Proposals submitted shall be binding for ninety (90) calendar days following the Town's opening and review of the same. The Town reserves the right to select a single Respondent or multiple Respondents to perform the desired services. The Town reserves the right to terminate the desired services provided by the Respondent at any time and to ask for any additional information regarding a submitted proposal at any time. Any work provided by the Respondent will be in compliance with a contract to be entered into subsequent to this RFP.

By submitting a Proposal, the Respondent acknowledges its understanding of the requirements of this submission and agrees to be bound to the same.

All incomplete responses received will be rejected.

### **6.2 No Liability for Costs**

The Town is not responsible for costs or damages incurred by interested parties in connection with the RFP process. This includes, but is not limited to, costs associated with preparing the Proposals and of participating in any interviews, site visits, demonstrations, oral presentations and negotiations.

## **VII. CONTRACT AWARD**

1. The Respondent's Proposal must be complete to be considered for the award.
2. The Town reserves the right to qualify, accept or reject any or all Respondents and accept any Proposal deemed to be in the best interest of the Town. The Town

reserves the right to accept or reject any or all Proposals and waive irregularities or technicalities in any Proposal when in the best interest of the Town. The Town reserves the right to accept or reject any exception taken by the vendor to the terms and conditions of the RFP.

3. Award, if made, shall be in the form of a contract.
4. If, after award of a contract is made, the Town determines the Respondent is unable to provide sufficient service, the Town reserves the right to reject and relet or otherwise contract out for the services.
5. The award of a contract does not guarantee that the need will arise with respect to the successful Respondent's services and the Town reserves the right to decline the use of the services sought herein and is in no way bound to any minimum usage requirements with regard to said services.

#### **VIII. COMMITMENT TO DIVERSITY**

As a unit of local government under the Constitution of the State of Illinois, the Town is committed to encouraging diversity in the performance of work for and by the Town. Please refer to Exhibit 7, attached hereto and incorporated herein, which provides a link to Section 2-870 of The Code of Ordinances of the Town of Cicero, Illinois for more information.

**EXHIBIT 1  
COMPANY PROFILE INFORMATION**

**Each Respondent must complete the following information:**

(1) Legal Name of Individual or Company: \_\_\_\_\_

(2) Doing Business under other Company Name?

If yes, Name of Company: \_\_\_\_\_

(3) Headquarters Address: \_\_\_\_\_

(4) City, State and Zip Code: \_\_\_\_\_

(5) Website Address: \_\_\_\_\_

(6) Number of Years in Business: \_\_\_\_\_

(7) Total Number of Employees: \_\_\_\_\_

(8) Total Annual Revenues Separated by Last Three (3) Full Fiscal Years: \_\_\_\_\_

(9) Major Products and/or Services Offered\*: \_\_\_\_\_

(10) Other Products and/or Services Offered\*: \_\_\_\_\_

(11) Describe the Firm's Demonstrated Experience in Providing Services Responsive to the Scope of Services Requested in this RFP\*: \_\_\_\_\_

(12) Has the Firm or any of the Firm's officers or employees ever been sued by a unit of government? \_\_\_\_\_

If yes, explain\*: \_\_\_\_\_

(13) Has the Firm or any of its officers or employees presently disbarred, suspended, proposed for disbarment, declared ineligible or voluntarily excluded from participation in this transaction by any federal or state department or agency, or any local governmental agency? \_\_\_\_\_ If yes, explain\*:

\_\_\_\_\_

\*Additional pages may be attached as necessary.

**EXHIBIT 2  
COMPANY REFERENCES**

**Submit a completed client profile information sheet for each company reference. Provide a minimum of two (2) references.**

(1) Client Name: \_\_\_\_\_

(2) Address: \_\_\_\_\_

(3) City, State, Zip Code: \_\_\_\_\_

(4) Project Manager: \_\_\_\_\_

(5) Telephone Number: \_\_\_\_\_

(6) E-mail: \_\_\_\_\_

(7) Number of Employees in Client Organization: \_\_\_\_\_

(8) Project Scope of Services/Goals: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(9) Contract Award Date: \_\_\_\_\_

(10) Initial Contract Amount: \$\_\_\_\_\_      Final Contract Amount: \$\_\_\_\_\_

(11) Describe the project, its similarity to the services requested herein, and how goals were met:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(12) You may attach any reports or studies completed for the project.

**EXHIBIT 3  
MUNICIPAL CLIENT REFERENCES**

**Submit a completed municipal client profile information sheet for each municipality or other unit of government for which the Respondent currently provides Medium and Heavy-Duty vehicle recovery and towing and/or other related services:**

(1) Client Name: \_\_\_\_\_

(2) Address: \_\_\_\_\_

(3) City, State, Zip Code: \_\_\_\_\_

(4) Project Manager: \_\_\_\_\_

(5) Telephone Number: \_\_\_\_\_

(6) E-mail: \_\_\_\_\_

(8) Scope of Services/Goals: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(9) Contract Award Date: \_\_\_\_\_

(10) Fees/ Hourly Rate for Services \$ \_\_\_\_\_

## **EXHIBIT 4 COMPENSATION**

**METHOD AND RATE OF COMPENSATION:** Identify the proposed compensation model (hourly, daily, project, item, or other method) and provide the rate, price or unit price for each type of service contemplated by this RFP. Please provide an estimated, or, if possible, a firm price, for the compensation for this project.

Respondents must also provide proposed compensation for the following services, as applicable:

- 24/7 Medium vehicle recovery and towing services;
- 24/7 Heavy duty vehicle recovery and towing services;
- Towed vehicle debris clean up services.
- Storage of towed/recovered vehicles.

**EXPENSES:** Unless otherwise specified, the Town does not provide for reimbursement of any expense incurred, including, but not limited to, telephone device, other communications device, postage, copying, travel, transportation, lodging, food and per diem.



**EXHIBIT 5**  
**(Certification form)**

This Certification is made as of the \_\_\_ day of \_\_\_\_\_, 201\_ by \_\_\_\_\_ (the "Undersigned"), being the \_\_\_\_\_ (sole owner, partner, president, secretary etc.) of \_\_\_\_\_ (the "Respondent"), in connection with its response ("Proposal") to the Town of Cicero (the "Town") pursuant to the Request for Proposals issued by the Town for Medium and Heavy Duty vehicle recovery and towing services. The Undersigned states that he or she has been authorized by the Respondent to make this Certification and that the Respondent acknowledges that the Town will rely on this Certification.

**The Undersigned hereby certifies and declares as follows:**

**The Undersigned has carefully read and acknowledges each and every part of the Proposal. The Undersigned further certifies and declares that to the best of his or her knowledge and belief, all statements contained in the Proposal, any attachments to the Proposal and any accompanying forms are true and accurate, are not otherwise misleading and do not fail to include any information that would be relevant to a fair determination by the Town of the Respondent's potential conflicts of interest in the provision of the desired services; and that all of said forms and the Proposal have been duly signed by authorized representatives of the Respondent.**

Dated: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Subscribed and sworn before me this \_\_\_ day of \_\_\_\_\_, 201\_.

(SEAL)

\_\_\_\_\_  
Notary Public



**EXHIBIT 7**  
**SECTION 2-870**  
**OF THE CODE OF ORDINANCES OF THE TOWN OF CICERO, ILLINOIS**

Please review Section 2-870 of the Code of Ordinances of The Town of Cicero, Illinois incorporated herein by reference and available online via the following link:

[https://library.municode.com/il/cicero/codes/code\\_of\\_ordinances](https://library.municode.com/il/cicero/codes/code_of_ordinances).