

**REQUEST FOR PROPOSALS (RFP) FOR  
INSTALLATION AND MAINTENANCE OF AN AUTOMATED RED-LIGHT  
ENFORCEMENT (“ARLE”) PROGRAM FOR  
THE TOWN OF CICERO**



All proposals and other communications must be addressed and returned to:

Town of Cicero

Attn: Maria Moreno, Office of the Town President

4949 W. Cermak Rd.

Cicero, IL 60804

**PROPOSALS MUST BE RECEIVED NO LATER THAN 3:00 PM LOCAL TIME,  
ON MARCH 20, 2018**

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# **REQUEST FOR PROPOSALS (“RFP”)**

## **FOR**

### **THE TOWN OF CICERO**

#### **I. PURPOSE OF THE REQUEST FOR PROPOSALS**

The Town of Cicero, Illinois (the “Town”) is located approximately seven (7) miles west of Chicago’s loop, and is bordered by Interstate 290 and Interstate 55. Interstate 290 intersects with Interstate 294 west of the Town, giving residents from Chicago’s southern and northern suburbs, along with visitors from Indiana and Wisconsin, easy access to the Town. The Town is also easily accessible from Chicago’s western suburbs via Interstate 88.

The Town is a home rule municipality, governed by a full-time Town President, a Town Clerk and a seven (7) member Board of Trustees. The current Town President is Larry Dominick who was reelected in 2017 to a four (4) year term ending in 2021.

Currently, the Town does not have an automated red-light enforcement (“ARLE”) program. The purpose of this RFP is to select one or more “Respondents” with expertise in ARLE to provide the following goods and services to the Town:

- Provide, install, operate, maintain and repair an ARLE Program in the Town, including the installation of any and all red-light cameras and related hardware, software, equipment and other goods or services which may be necessary to implement and operate the Program;
- Provide storage of digital images and electronic data and records from the Program for a minimum of thirty (30) days. The successful Respondent shall further agree to and abide by the Local Records Act regarding the storage of any images or video captured by the ARLE Program;
- Provide the initial verification of any red-light citations;
- Issuance and mailing of warning or violation notices or subsequent collection notices for ARLE citations;
- Citation processing and matching with the Illinois Department of Motor Vehicles;
- Provide customer services to individuals to whom citations are issued;
- Provide an online platform through which violators may pay citation fees and fines;
- Provide training to Town employees on the Program;
- Provide administrative and adjudication hearing support and testimony, as needed; and
- Provide monthly reports of ARLE Program activity.

Upon selection, the successful Respondent shall also evaluate intersections in the Town to determine which intersections are suitable for inclusion in the ARLE Program.

## **II. SCOPE OF SERVICES**

The purpose of this RFP is to select one or more Respondents with expertise in ARLE to provide the following goods and services to the Town:

- Provide, install, operate, maintain and repair an ARLE Program in the Town, including the installation of any and all red-light cameras and related hardware, software, equipment and other goods or services which may be necessary to implement and operate the Program;
- Provide storage of digital images and electronic data and records from the Program for a minimum of thirty (30) days. The successful Respondent shall further agree to and abide by the Local Records Act regarding the storage of any images or video captured by the ARLE Program;
- Provide the initial verification of any red-light citations;
- Issuance and mailing of warning or violation notices or subsequent collection notices for ARLE citations;
- Citation processing and matching with the Illinois Department of Motor Vehicles;
- Provide customer services to individuals to whom citations are issued;
- Provide an online platform through which violators may pay citation fees and fines;
- Provide training to Town employees on the Program;
- Provide administrative and adjudication hearing support and testimony, as needed; and
- Provide monthly reports of ARLE Program activity.

**Upon selection, the successful Respondent shall also evaluate intersections in the Town to determine which intersections are suitable for inclusion in the ARLE Program.**

*Please note that the Town shall have final jurisdiction over the issuance of any ARLE citations.*

## **III. REQUESTS FOR CLARIFICATION; PRE-BID MEETING**

Respondents should address all communications to Maria Moreno, Office of the Town President. All questions or requests for clarification must be in writing, sent by mail, email to [mmoreno@thetownofcicero.com](mailto:mmoreno@thetownofcicero.com) or fax to (708) 222-8223 and must be received no later than 5:00 PM on March 13, 2018. The Town shall not be responsible for the delay in the transmission of any request for clarification or other communication.

**There shall be a pre-bid meeting at Town Hall, located at 4949 W. Cermak Road, Cicero Illinois on March 7, 2018 at 11:00 a.m.** The Town recommends that Respondents attend this pre-bid meeting, but attendance is not mandatory.

**3.1 Deadline and Procedures for Submitting Proposals**

**A. Deadline**

Proposals must be received by Maria Moreno, Office of the Town President (addressed as set forth in Section 3.1(B) no later than 3:00 PM, local time, on March 20, 2018. **Late Proposals will not be considered.** The Town will not be responsible for any delays in the delivery, receipt or handling of Proposals.

**B. Procedures For Submitting Proposals**

Proposals must be delivered to the following address:

Town of Cicero  
Attn: Maria Moreno, Office of the Town President  
4949 W. Cermak Rd.  
Cicero, IL 60804

Respondent must submit six (6) sets of originals in hardcopy format. In addition, Respondent must submit six (6) copies of the Proposals on a CD-ROM or flash drive in .pdf format on a CD-ROM. The original documents must clearly be marked, and must bear the original signature of an authorized agent. Respondent must enclose all documents in a sealed container. **Proposals submitted via facsimile or electronic mail will not be accepted.**

**All submissions are subject to the Illinois Freedom of Information Act (5 ILCS 140/1, *et seq.*)**

**3.2 Confidentiality**

To the extent allowed by applicable law, the Respondent may designate as confidential those portions of the Proposals that contain trade secrets or other proprietary data that must remain confidential.

**IV. SUBMISSION REQUIREMENTS**

**4.1 Required Content**

At a minimum, the following information must be included in all Proposals:

**A. Cover Letter**

The Respondent must submit a cover letter committing the Respondent to provide the desired services, in accordance with the terms and conditions of a contract that may be awarded subsequent to the RFP and in compliance with all applicable laws, orders, rules and regulations. The cover letter must also:

- (i) Outline the number of years the Respondent has been in business, provide an overview of the experience and background of the Respondent and the key personnel committed to this project; and
- (ii) Identify the legal name of the Respondent, the address of its headquarters, its principal place of business, its legal form (*e.g.*, corporation, joint venture, limited partnership, etc.), the names of its principal or partners and its authority to conduct business in Illinois; and
- (iii) Indicate the contact information (name and telephone number(s)) of the principal contact for oral presentation, interviews or negotiations; and
- (iv) The cover letter must be signed by an authorized representative of the Respondent.

**B. Executive Summary**

The Respondent must provide an executive summary that explains its understanding of the Town's intent and objectives. The summary must discuss the Respondent's plan for achieving and implementing the desired services.

**C. Professional Qualifications and Specialized Experience of Respondent**

(i) **Company Profile Information (See Form in Exhibit 1)**

The Respondent must complete the company profile information questionnaire that is attached hereto and incorporated herein as Exhibit 1.

(ii) **Company References (See Form in Exhibit 2)**

The Respondent should provide at least two (2) client references for services substantially similar to the desired services. Client references from municipalities or large employers are preferred. All client reference information must be verified and supported. References must be aware that they are being used and agreeable to an interview by the Town. This information shall be provided by completing the form attached hereto and incorporated herein as Exhibit 2.

(iii) **Municipal Client References (See Form in Exhibit 3)**

The Respondent must provide contact information for all municipalities to which the Respondent currently provides the desired services. All municipal client reference information must be verified and supported. Municipal client references must be aware that they are being used and agreeable to an interview by the Town. This information shall be provided by completing the form attached hereto and incorporated herein as Exhibit 3.

(iv) **Business License/Authority to do Business in Illinois**

The Respondent must provide copies of appropriate licenses or certifications required of any individual or entity performing the desired services. The Respondent must provide evidence that it is authorized to do business in Illinois.

**D. Professional Qualifications and Experience of Key Personnel**

(i) **Key Personnel**

The Respondent must provide a list of the individuals who will be dedicated to perform the desired services.

(ii) **Areas of Expertise**

The Respondent must indicate each person's areas of expertise, as well as which person will have primary responsibility for various tasks or aspects of the desired services.

(iii) **Resumes**

The Respondent must submit resumes or corporate personnel profiles with past experience for each of the key personnel. This must include a description of each individual's role and responsibilities on recent projects similar in scope, type and magnitude to the desired services.

(iv) **Revocation or Suspension of License or Certification**

The Respondent must disclose whether Respondent has had any business license or certification revoked or suspended in any state within the last ten (10) years.



**E. Project Management/Implementation Plan**

The Respondent must provide a detailed summary of its plan for implementing the desired services.

**F. Compensation Proposal**

The Respondent must provide an explanation of its proposed compensation model by addressing, at a minimum, the topics indicated on Exhibit 4, attached hereto and incorporated herein. The Respondent must disclose any charges or fees not included in its base price that the Town would incur. Proposals that fail to include the compensation information requested in Exhibit 4 will be deemed non-responsive and rejected as incomplete.

**G. Certification**

Each Respondent must certify on Exhibit 5, attached hereto and incorporated herein, that the Proposal is true and accurate, and that to the best of Respondent's knowledge, the Proposal is not misleading or fails to include relevant information.

**F. Non-Collusion Affidavit**

A Respondent must submit a notarized Non-Collusion Affidavit, attached hereto and incorporated herein as Exhibit 6, certifying that the Respondent has not colluded with any other entity in the submission of the Proposal.

**V. EVALUATION CRITERIA**

The Town reserves the right to require in-person interviews with some or all of the Respondents. In evaluating the Proposals, the Town's selection will be based upon those factors deemed necessary to promote the best interests and welfare of the Town including, without limitation, the following:

**A. Professional and Technical Competence**

The Respondent's ability to provide the desired services, including capacity to achieve the project goals and objectives described in this RFP.

**B. Professional Qualifications and Specialized Experience of Respondent and Team**

The Respondent's experience in providing services similar to the desired services on projects of similar scope and magnitude. The Town will consider the past and current performance of the Respondent (and team members) on other contracts in terms of quality of services and compliance with performance schedules. The

Town may solicit from current and/or previous clients, including other government agencies, units of local government or any available sources, relevant information relating to the Respondent's record of performance.

**C. Quality, Comprehensiveness and Adequacy**

The Town will review the quality, comprehensiveness and adequacy of the proposed project management/implementation plan for providing the desired services including the staffing plan, local availability and commitment of personnel who will manage and oversee the project.

**D. Compensation**

The Town will consider the competitiveness and adequacy of the proposed compensation model for the desired services.

**E. Competency of Respondent**

No Proposal may be accepted from or contract awarded to any person, firm or corporation who is in arrears or in default to the Town upon any debt or contract. Prior failure of a respondent to perform faithfully on any previous contract or work for the Town may be grounds for rejection. The Respondent must not have been suspended or debarred from doing business with the state and/or federal government. The Respondent, if requested, shall present evidence of performance ability and possession of necessary facilities, pecuniary resources and adequate insurance to comply with the terms of this RFP. Such evidence shall be presented within a specified time and to the satisfaction of the Town.

**VI. REJECTION OF QUALIFICATIONS**

**6.1 Selection does not Guarantee the Award of a Contract.**

This RFP shall not create any legal obligation of the Town to evaluate any Proposal that is submitted or to enter into any contract or any other agreement with an entity who submits a response except on terms and conditions that the Town deems, in its sole and absolute discretion, to be satisfactory and desirable. All Proposals should contain an affirmative statement that there is no "conflict of interest" with the Town and the Respondent.

The Town reserves the right to reject all Proposals received and the right to waive non-material formalities and technicalities according to the best interests of the Town. Any Proposals submitted shall be binding for ninety (90) days following the Town's opening and review of the same. The Town reserves the right to select a Respondent or multiple Respondents to perform the desired services. The Town reserves the right to terminate the

desired services provided by the Respondent. Any work provided by the Respondent will be in compliance with a contract to be entered into subsequent to this RFP.

By submitting a Proposal, the Respondent acknowledges its understanding of the requirements of this submission and agrees to be bound to the same.

## **6.2 No Liability for Costs**

The Town is not responsible for costs or damages incurred by interested parties in connection with the RFP process. This includes, but is not limited to, costs associated with preparing the Proposals and of participating in any interviews, site visits, demonstrations, oral presentations and negotiations.

## **VII. CONTRACT AWARD**

1. The Respondent's Proposal must be complete to be considered for the award.
2. The Town reserves the right to qualify, accept or reject any or all Respondents and accept any Proposal deemed to be in the best interest of the Town. The Town reserves the right to accept or reject any or all Proposals and waive irregularities or technicalities in any Proposal when in the best interest of the Town. The Town reserves the right to accept or reject any exception taken by the vendor to the terms and conditions of the RFP.
3. Consideration may be given to, but not limited to services available, hours of services available, references and special pricing. The Town reserves the right not to accept the lowest cost Proposal.
4. Award, if made, shall be in the form of a contract.
5. All prescriptions of the RFP shall be understood as a form of a signed contract.

## **VIII. COMMITMENT TO DIVERSITY**

As a unit of local government under the Constitution of the State of Illinois, the Town is committed to encouraging diversity in the performance of work for and by the Town. Please refer to Exhibit 7, attached hereto and incorporated herein, which provides information on Section 2-870 of The Code of Ordinances of the Town of Cicero, Illinois for more information.

**EXHIBIT 1  
COMPANY PROFILE INFORMATION**

**Each Respondent must complete the following information:**

(1) Legal Name of Individual or Company: \_\_\_\_\_

(2) Doing Business under other Company Name?

If yes, Name of Company: \_\_\_\_\_

(3) Headquarters Address: \_\_\_\_\_

(4) City, State and Zip Code: \_\_\_\_\_

(5) Web Site Address: \_\_\_\_\_

(6) Number of Years in Business: \_\_\_\_\_

(7) Total Number of Employees: \_\_\_\_\_

(8) Total Annual Revenues Separated by Last Three (3) Full Fiscal Years: \_\_\_\_\_

(9) Major Products and/or Services Offered: \_\_\_\_\_

(10) Other Products and/or Services Offered: \_\_\_\_\_

(11) Describe the Firm's Demonstrated Experience in Providing Services Responsive to the Scope of Services Requested in this RFP: \_\_\_\_\_

(12) Has the Firm or any of the Firm's officers or employees ever been sued by a unit of government? \_\_\_\_\_ If yes, explain: \_\_\_\_\_

(13) Has the Firm or any of its officers or employees presently disbarred, suspended, proposed for disbarment, declared ineligible or voluntarily excluded from participation in this transaction by any federal or state department or agency, or any local governmental agency? \_\_\_\_\_ If yes, explain: \_\_\_\_\_

(14) What is the proposed timetable for the completion of the installation of the ARLE Program?

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**EXHIBIT 2  
COMPANY REFERENCES**

**Submit a completed client profile information sheet for each company reference. Provide a minimum of two (2) references.**

(1) Client Name: \_\_\_\_\_

(2) Address: \_\_\_\_\_

(3) City, State, Zip Code: \_\_\_\_\_

(4) Project Manager: \_\_\_\_\_

(5) Telephone Number: \_\_\_\_\_

(6) E-mail: \_\_\_\_\_

(7) Number of Employees in Client Organization: \_\_\_\_\_

(8) Project Scope of Services/Goals: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(9) Contract Award Date: \_\_\_\_\_

(10) Initial Contract Amount: \$\_\_\_\_\_      Final Contract Amount: \$\_\_\_\_\_

(11) Describe the project, its similarity to the services requested herein, and how goals were met:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(12) You may attach any reports or studies completed for the project.

**EXHIBIT 3  
MUNICIPAL CLIENT REFERENCES**

**Submit a completed municipal client profile information sheet for each municipality or other unit of government for which the Respondent currently provides ARLE related services:**

(1) Client Name: \_\_\_\_\_

(2) Address: \_\_\_\_\_

(3) City, State, Zip Code: \_\_\_\_\_

(4) Project Manager: \_\_\_\_\_

(5) Telephone Number: \_\_\_\_\_

(6) E-mail: \_\_\_\_\_

(8) Scope of Services/Goals: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(9) Contract Award Date: \_\_\_\_\_

(10) Fees/ Hourly Rate for Services \$\_\_\_\_\_

## **EXHIBIT 4 COMPENSATION**

**METHOD AND RATE OF COMPENSATION:** Identify the proposed compensation model (hourly, daily, project, item, or other method) and provide the rate, price or unit price for each type of service or goods contemplated by this RFP. Please provide an estimated, or, if possible, a firm price, for the compensation for this project.

Respondents must also provide proposed compensation for the following services, as applicable:

- Installation of ARLE cameras and related equipment on a per camera or per intersection basis;
- Storage of digital images and electronic data and records;
- Initial verification of any red-light citations;
- Issuance and mailing of warning or violation notices or subsequent collection notices for ARLE citations;
- Citation processing and matching with the Illinois Department of Motor Vehicles;
- Training for Town employees on the Program;
- Administrative and adjudication hearing support and testimony, as needed;

**EXPENSES:** Unless otherwise specified, the Town does not provide for reimbursement of any expense incurred, including, but not limited to telephone device, other communications device, postage, copying, travel, transportation, lodging, food and per diem.

**EXHIBIT 5**  
**(Certification form)**

This Certification is made as of the \_\_\_\_ day of \_\_\_\_\_, 201\_ by \_\_\_\_\_ (the "Undersigned"), being the \_\_\_\_\_ (sole owner, partner, president, secretary etc.) of \_\_\_\_\_ (the "Respondent"), in connection with its response ("Proposal") to the Town of Cicero (the "Town") pursuant to the Request for Proposals issued by the Town for the installation and maintenance of the ARLE Program. The Undersigned states that he or she has been authorized by the Respondent to make this Certification and that the Respondent acknowledges that the Town will rely on this Certification.

**The Undersigned hereby certifies and declares as follows:**

**The Undersigned has carefully read and acknowledges each and every part of the Proposal. The Undersigned further certifies and declares that to the best of his or her knowledge and belief, all statements contained in the Proposal, any attachments to the Proposal and any accompanying forms are true and accurate, are not otherwise misleading and do not fail to include any information that would be relevant to a fair determination by the Town of the Respondent's potential conflicts of interest in the provision of the desired services; and that all of said forms and the Proposal have been duly signed by authorized representatives of the Respondent.**

Dated: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Subscribed and sworn before me this \_\_\_\_ day of \_\_\_\_\_, 201\_.

(SEAL)

\_\_\_\_\_  
Notary Public





**EXHIBIT 7**  
**SECTION 2-870**  
**OF THE CODE OF ORDINANCES OF THE TOWN OF CICERO, ILLINOIS**

Please review Section 2-870 of the Code of Ordinances of The Town of Cicero, Illinois incorporated herein by reference and available online.